



**LINXX**

**Global Solutions**



## LINXX GLOBAL SOLUTIONS, INCORPORATED

Linxx Global Solutions, Inc. (Linxx) is a service-disabled veteran-owned business with offices across the United States and in Dubai, United Arab Emirates. Our growing national and international business operations are managed from our corporate headquarters in Virginia Beach, Virginia. Over the last 15 years, Linxx has offered a wide range of educational, training, professional, and program management services around the world. We support all branches of the Department of Defense (DoD); the intelligence community; U.S. Department of Homeland Security; and other federal, state, and local agencies.

### Capabilities Summary

Linxx is a well run, lean company with an excellent past performance record. The value we deliver to our customers can be summed up in one word, commitment. We are dedicated to improving the security of America and her allies through insightful analysis, creative product development, and exceptional customer service. To that end, we employ a large number of former service men and women who leverage their considerable experience and knowledge to accurately address the challenges facing our U.S. government customers. In addition to these talented veterans, Linxx employs intelligent, business-minded professionals who understand program management, risk mitigation, and quality assurance. Our service offerings are divided into two categories: Education and Training Services and Professional Services.

### Education and Training Services

Linxx delivers the full spectrum of human developmental experience. We use qualified education and training professionals to teach existing programs of instruction, or develop new curriculum and materials to meet our customer's specific needs. We work with our customers to analyze their needs, identify gaps, and create educational or training solutions that meet their stated requirements in a way that supports their schedule and budget.

#### ***Education***

We specialize in professional military education, providing all levels of noncommissioned officer and officer instruction. Examples of courses we have designed and delivered include the following: Strategic Theory and Strategic Design, Understanding the Operational Level of War, Staff Structure and Staff Operations, Joint Operations, Operational and Tactical Leadership, Military Mission Planning Process, Understanding Irregular Warfare, Understanding Foreign Internal Defense (FID), Understanding Unconventional Warfare, Military Doctrine Development, Mission-essential Task List Development, Military Writing, Presentation Skills, Military PowerPoint Design, Negotiation Skills, Military Logistics, Special Operations Mission Planning, Mobility Planning, and Force Protection Operations (Mobile and Static). Linxx can provide leadership assessments and customized leadership education based on our customer's requirements.

#### ***Training***

Linxx currently provides tactical training to the U.S. Special Operations Command (USSOCOM), Joint Special Operations Command (JSOC), all components of the Navy Expeditionary Combat Command (NECC), and other military organizations, as well as federal agencies. Examples of courses we have designed and delivered include the following: Basic, Intermediate, and Advanced Tactical Movement; Basic, Intermediate, and Advanced Small Arms Training; Maritime Tactical Movement; Small-unit Tactics; Basic, Intermediate, and Advanced On-road and Off-road Driving, Motorcade and Convoy Tactics, Urban Patrolling and Urban Tactics, and Countersurveillance. Linxx curriculum developers and instructors work from the commander's intent and mission statement to ensure the final training result meets all requirements. We deliver training services to allied personnel as required and authorized in support of U.S. government contracts. When teaching allied students, we take into account cultural and language barriers that may impact the learning process. We also can train the trainer to allow transfer of leadership and training management responsibility over time.

## **Professional Services**

Linxx recruits, screens, trains, and deploys a wide range of professional talent that delivers exceptional value to our customers. We leverage internal processes that include recruiting software and talent database management tools to seek out and find the best personnel for our customers. We are adept at preparing selected personnel for their contract support assignments. Our program management team ensures each person is qualified to execute the required task and is a good fit for the customer's organization. Our current focus is on providing talent to support the following areas:

### ***Special Studies***

Linxx manages a pool of talented experts that represents considerable depth in areas, such as terrorism, counterterrorism, light infantry operations and equipment, man-pack communications, field medicine, homeland security, maritime infrastructure security, vessel defense and security, and all aspects of military leadership. This capability lends itself to modeling and simulation support, exercise design, distance and nontraditional learning programs, and consultation on special projects requiring the merger of different agencies and units.

### ***Management Staffing***

Linxx is led by an incredible team of credentialed management professionals who understand how important management staffing is to the success of an organization. We are in position to support federal agency and DoD organizational manpower gaps in this critical skill set. Our talent pool represents several areas of management staffing support: logistics management; planning; C2, C3, C3I, and C4I management; training management, resource management, and many more.

### ***Analyst Staffing***

The professionals in our database support a number of military and law enforcement focus areas. We can manage the analytical process or install our personnel into your organization's approach. In the United States and overseas, Linxx personnel offer unique currency and knowledge that can assist any organization in its pursuit of solutions.

### ***Specialist Staffing***

Linxx has strong past performance providing both consulting expertise and specialist staffing in support of security operations worldwide. We can support specialist requirements in the following areas: executive protection, force protection teams, forward operating base security, sensitive materials control, vulnerability assessments, improvised explosive devices and vehicle-borne improvised explosive devices identification and defeat, explosive ordnance disposal, special operations, maritime security, combatives, and training and education.

## NEWS HIGHLIGHTS

### **Linxx Global Solutions, Inc. Awarded U.S. Navy Irregular Warfare (IW) Training and Staffing Support Contracts (May 2010)**

Linxx Global Solutions, Inc. was awarded two U.S. Navy contracts in May 2010 to provide Irregular Warfare (IW) training support and staff specialist augmentation. Linxx has been on the cutting edge of IW doctrine development and implementation since early 2009. IW services fall into two categories: Education and Training and Professional Services. Linxx trains navy personnel in how to operate and survive in the often chaotic environments characterized by global IW. In addition, Linxx teaches IW planning and mission-essential task list development for navy units focused on this new doctrine. Linxx professionals knowledgeable in the subsets of IW, such as counterinsurgency, counterproliferation, counternarcotics, antiterrorism, and counterterrorism, are provided by Linxx through several contracts to the U.S. military and federal agencies to augment their existing capabilities

### **Linxx Global Solutions, Inc. Awarded Additional Contract Expansion in Support of Navy Seabee Readiness Groups (April 2010)**

Linxx Global Solutions, Inc. was awarded a contract expansion on its existing Seabee Readiness Group training support contract, which increased tactical instructional support staff by 28 and extended the contract beyond the planned base performance period. Linxx provides exceptional training management and instructional support services for many of the U.S. Navy's expeditionary units. Linxx was founded 14 years ago by a U.S. Navy special operations professional, and the company continues to address the challenges of projecting security in the near shore and littoral maritime environments through its robust and unique capabilities.

### **The Wyle-Linxx Team wins Joint Forces Command Task Order (March 2010)**

Linxx Global Solutions, Inc. is teamed with Wyle Laboratories, Inc. on the Joint Test and Evaluation (JT&E) contract to support related programs across the military services. The indefinite delivery/indefinite quantity award is for a 5-year base period for \$465 million with five 1-year options. The Office of the Secretary of Defense (OSD) sponsors the JT&E program to conduct testing and evaluation and provide information required by Congress, OSD, the Unified Commands, and the Department of Defense components relative to joint operations conducted by the U.S. Navy, Air Force, Army, and Marines. Linxx will provide professional services in support of the recent task order award related to a Joint Forces Command maritime security initiative.

### **Linxx Global Solutions, Inc. Wins Defensive Combat Operations Training Contract (January 2010)**

Linxx Global Solutions, Inc. has been awarded a contract to provide Naval Beach Group personnel with a ten-day, defensive combat operations training course. Linxx has conducted several pilot versions of this dynamic curriculum for Naval Beach Group units since June of 2009. The course consists of tactical movement, perimeter defense, small arms proficiency, mission planning, and practical field exercises.

### **Linxx Global Solutions, Inc. Wins U.S. Special Operations Command Training Contract (October 2009)**

The Strategic-level Small Craft Combating Terrorism course is a four-week, in-resident and two-week mobile training team course designed to educate senior partner nation leaders on strategic theory and operational campaign design. The course of instruction focuses on counterterrorism, maritime domain control, and counternarcotics. Specifically, Linxx Global Solutions, Inc. covers operational command and control, training and readiness, organizational leadership, material craft and equipment suitability, logistics, maintenance sustainability, professional military education, and maritime facilities infrastructure.

## **Linxx Global Solutions, Inc. Wins New U.S. Navy Training Contract (September 2009)**

Linxx Global Solutions, Inc. was awarded the Maritime Civil Affairs and Security Training (MCAST) Command High-threat Instructor Training contract. The company will provide the MCAST mobile training teams with comprehensive tactical training courses designed to ensure U.S. Navy personnel assigned overseas in high-risk areas are capable of conducting foreign unit training for military, civil, and security personnel safely within partner nation countries worldwide.

## LINXX GLOBAL SOLUTIONS, INC. MANAGEMENT TEAM

At Linxx Global Solutions, Inc., over 95 percent of our personnel are former senior military leaders with over 40 percent belonging to the USSOCOM communities. These professionals provide the Government with superior service support. We have a strong corporate management team whose members possess over 100 years of operational experience, as well as over 45 years of business experience related to services design and delivery. Linxx is acutely aware that performance represents more than the sum total of the statement of work and the list of deliverables. To ensure the highest quality of program management, risk mitigation, and contract site performance we recruit, screen, and employ individuals with honorable discharges, superior professional records, and high moral standards. Our employees are culturally aware and sensitive to our customer's expressed objectives and concerns.

- **Mr. Frank Cucci, Chief Executive Officer/Owner:** Mr. Cucci, founder and president of Linxx Global Solutions, Inc., is a former Tier 1 JSOC operator who leads a dynamic, multifaceted company that provides services to the DoD and other federal agencies. Applying values and leadership skills gained in the USSOCOM community, he built a cohesive management and contract support team of elite former infantry, U.S. Marine Corps (USMC), and USSOCOM professionals who provide superior services, exceptional value, and appropriate pricing. The result has been a company recognized for its fast growth, core values, and determination to succeed.

Mr. Cucci's military professional record is impressive. He is a former senior noncommissioned officer, combat veteran, and tactical trainer with deep knowledge of FID and counterterrorism operations. His ability to assess customer requirements and develop training solutions is uncanny. Mr. Cucci's long career spans active-duty and reserve operational tours at U.S. Navy SEAL Team TWO, Naval Special Warfare Group TWO, and Naval Special Warfare Development Group. He currently holds a DoD Secret security clearance and is eligible to upgrade to a Top Secret if required.

- **Mr. Marcus Boggs, Chief Business Development Officer:** Mr. Boggs, a graduate of The Citadel, is a retired USMC lieutenant colonel with 22 years of experience in ground combat and logistics. With experience in both the active and reserve components, Mr. Boggs served in Second Battalion, Fourth Marines; instructed tactics at The Basic School; and served as the aide-de-camp to a USMC director of training and education. While serving in the reserves, he held numerous command positions and served on logistics staffs up to the force level.

During his 16-year career in banking, Mr. Boggs developed corporate relationships with large, privately held and middle capitalization, publicly traded companies with an emphasis on government contract clients serving the DoD. He provided clients with financial analysis, credit underwriting, syndications, capital structure advisement, and treasury management support. While serving as a senior vice president for a top-ten bank, he held numerous leadership positions, specializing in market development and asset growth. He holds a DoD Secret security clearance.

- **Joshua Shockley III, CPA, MBA & Chief Financial Officer:** Mr. Shockley has over 35 years of business experience with a focus on creating exceptional value in small to midsize companies. He is an accomplished financial expert with specific experience in acquisitions, mergers, start ups, and business enterprise development. Mr. Shockley is knowledgeable and adept at crafting innovative pricing strategies for federal procurement proposals. He leads the business support group for Linxx Global Solutions which includes human resources and information technology in addition to all corporate financial operations. As a member of the executive team, Mr. Shockley assists in the formulation of business strategy and the implementation of that strategy. He has served as a CPA and senior financial executive for Price Waterhouse & Company, C. Lloyd Johnson Company, and Pitcairn Enterprises to name a few. He is a fully licensed Certified Public Accountant, and holds a B.A degree from Dickinson College, and a MBA from Rutgers University.
- **Mr. Martin Strong, Chief Operating Officer:** Mr. Strong is a retired, decorated USSOCOM officer with special operations combat leadership experience. He has wide-ranging knowledge of FID and counternarcotics, having served as an advisor in U.S. Southern Command and North Africa. He served in various staff positions in and out of the military as a member of the Naval Special

Warfare Strategy and Tactics Group and a member of the Secretary of Defense Military Analyst Group. Mr. Strong also was a key counterterrorism advisor supporting the 2004 Olympics. He then served seven months in Iraq as a senior counterinsurgency and force protection advisor to the U.S. Department of State. He holds undergraduate and graduate degrees in business management, is a Lean Six Sigma Master Black Belt, and is a graduate of over 30 special operations courses. He holds a DoD Secret clearance and is eligible for both Top Secret/Single-Scope Background Investigation and Top Secret/International Security Agreement clearances if required.

## **PRINCIPAL AND SECONDARY POINTS OF CONTACT**

The following personnel may receive future synopses, requests for proposals, data calls, inquiries, and other information:

### **Primary**

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### **Secondary**

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